Sohail Afzal

IT Specialist · Automation

UAE **hello@sohailafzal.com** sohailafzal.com

IT specialist with about five years inside UAE companies. Most of my work is hands-on on site: CCTV, network cabling and racks, Wi-Fi, biometric attendance, door and gate access and office phones, for 15+ offices and 16+ villas. I also build simple business software (a sales CRM, an HR and IT portal and a payment approval route) using AI as my coding partner.

EXPERIENCE

IT Specialist (sole IT person)

Sep 2026 – Present

Property development company, UAE

- Run all IT for the company and its residential projects as the only IT person: network, devices, email, and day-to-day support for staff.
- Developed and maintain the sales CRM: unit inventory, offers, reservations, payment plans, approvals and PDF documents.
- Prototyping a digital payment-certificate approval route to replace hard-copy signing (demo stage).

Founder, custom engraved gifts business

Jul 2025 – Aug 2026

Own business, UAE

- Made personalised engraved and printed gifts with fiber laser, UV laser (EzCad), heat press and sublimation: more than 350 custom products.
- Sold online through Amazon, Noon, Etsy, Temu, TikTok, Instagram and an own website, and opened a mall kiosk.
- Handled listings, orders, customers and branding from start to finish.

Site IT and Operations (started as Office Clerk)

Oct 2020 – Jul 2025

Contracting company, UAE

- Moved from the office to the site team. Installed and looked after CCTV, biometric attendance and sliding-door systems, network cabling and IT racks.
- Set up new staff with their IT and guided users on the company ERP.
- Ran site operations: labour attendance, material requests and inventory, supplier follow-up, daily reports to management, labour and quality control.
- Looked after labour accommodation and followed up with the document controller.
- Built the company's online presence: website, hosting and business email, company profile, logo and QR code, social media and site walkthrough videos.

Site IT projects (alongside the roles above)

2020 – Present

Offices and villas in Business Bay, Meydan, Jumeirah, Mankhool, JLT, Al Quoz, Dubai Hills and Sharjah

- IT for 15+ offices (including a brokerage with a call centre, a dental clinic and developer offices) and 16+ villas.
- CCTV on 20+ sites, 50+ network jobs: Cat6 cabling, wall racks, switches, Wi-Fi, testing and labelling.
- Made the point layouts and drawings for whole offices myself; set up IP phones and PBX for a call centre.
- Biometric attendance, biometric door and gate access, barrier gates, and app-based home automation (lights and curtains).

Maintainer

Before moving to the UAE

Pakistan

- Building and office maintenance work. Good practical knowledge of office renovation and fit-out.

SELECTED PROJECTS

Sales CRM
Node.js · SQLite
Unit inventory, offers, reservations, payment plans, approvals and PDF output. In daily use by the sales team.

HR and IT portal
PHP · MySQL
Visa, Emirates ID and passport expiry tracking, role-based access, IT assets and email-to-ticket support.

Payment certificate approvals
Workflow · demo
Digital route Purchase, Site, QS, Operations, MD, CEO, Accounts, with a notification at each step. Sample data.

Windows utilities
Small tools
LAN file sharing setup, Autodesk and Office deep-clean uninstaller, AI comparison tool.

SKILLS

Hands-on IT

Networking and cabling · CCTV · Biometric attendance · Door and gate access · PBX and IP phones · Home automation · Hosting and business email · WordPress sites · Windows support

Software, built with AI as my coding partner

Node.js web apps · PHP portals · SQLite and MySQL · Automation workflows

Also

Fiber and UV laser engraving · Sublimation printing · Office renovation and fit-out · E-commerce selling

EDUCATION

DAE in IT (Diploma of Associate Engineer), Pakistan